# New application and submission process

In a continued effort to simplify the application process, Legal & General America will be replacing our traditional paper application (ICC08-LIA and state variations) with a new Life Insurance Application (LIA) (ICC17-LIA and state variations for CA, DE, FL, ND, SD). This new LIA combines the ease of using a fillable PDF form with all the benefits of digital processing and accelerated underwriting.

Effective August 1, the traditional paper application will no longer be accepted. All submissions must utilize either our new LIA or apply digitally through the Horizon Platform.

# **New LIA process**

- 1. Fully complete the Part 1, Part 2 of the new LIA and the Agent Report. There are no additional forms needed. You would send the application to your General Agency as usual.
- 2. The GA will review the application and send to LGA.
- 3. Once the application is received, LGA will process the application in the digital platform.
- 4. An email will be sent to your client containing a link to access their application. The client will log in using their last name, date of birth and zip code. LGA will also email the client a one-time security code to log in.
- 5. The client will be asked to review their application for accuracy and provide any additional information needed.
- 6. Once the review is completed, the client will sign and submit the application electronically.
- 7. The application will be reviewed to determine if any requirements are needed
- 8. Once the policy is approved, policy delivery will take place online through the Offer, Pay, Issue process.
- 9. Notices will be sent directly to your client via email and SMS based on your GA preferences.



- Make sure to include a valid email address for your client on the application.
- Let your client know they will receive an email from Banner Life | Legal & General America. The subject line will be: "[Client name] additional information needed to process your application".
- LGA may need to reach out to your client during the underwriting process via email, please tell them to open and respond when needed.
- Make sure you are licensed in the Owner's resident state. Please note select states will require full hierarchies to be licensed.
- Do not order any requirements (exams, APS's, etc.). LGA will order all 3<sup>rd</sup> party requirements.
- Do not collect money or send a check with the new LIA. We will determine TIAA eligibility and collect payment details electronically, if applicable, during the digital client journey. Physical checks will not be accepted.



## Less invasive

Over 55% of cases are approved exam free and 22% of cases are instant decisions



### **Faster decisions**

Cycle times in Horizon are 50% faster than traditional methods



## Offer, pay, issue

Digital offers, real-time policy delivery, Get More, Get Less

# To get started, contact your General Agency

Legal & General America life insurance products are underwritten and issued by Banner Life Insurance Company, Urbana, MD, and William Penn Life Insurance Company of New York, Valley Stream, NY. Banner products are distributed in 49 states and in DC. William Penn products are available exclusively in New York; Banner does not solicit business there. The Legal & General America companies are part of the worldwide Legal & General Group. Voice Signature and eDelivery for AppAssist are not available in Connecticut. CN 05032022-3 (06.09.2022)



# **Banner Life Insurance Company**

# Individual Life Insurance Application

# Information and Underwriting Practices (Including MIB, Inc. Notice and Fair Credit Reporting Act Notice)

As used in this application for life insurance, references to "you" mean the proposed insured.

## Underwriting

Once we receive your application, we will begin an evaluation process called underwriting to determine whether you are eligible for insurance and, if so, the rate you should pay for that insurance. We may find that we are unable to give you the insurance you have applied for or that we are able to give it to you only on a modified basis or at a rate greater than our lowest rate.

Your application will be our primary source of information; therefore, it must be true, complete, and accurate. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application. We will seek information from other sources to help us evaluate the information you give us on your application.

### Contestability

We strongly urge you to review the completed application closely for accuracy. A claim may be denied, the policy may be void or your coverage may be lost if the application is incomplete or if it contains false statements or material misrepresentations. Any policy that may be issued will indicate when and under what circumstances it may be contested. Please be aware that if the application contains material misrepresentations or conceals material facts, and you submitted it with the intent to defraud or to facilitate fraud against us, you may also be guilty of insurance fraud, which is a crime. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application.

## Replacement of Existing Coverage

If you intend to replace existing coverage, please inform us and answer "yes" to the replacement question in the application; state law may require that additional forms be completed and information obtained that may help you compare policies. If you are undecided about keeping existing coverage, indicating an intention to replace existing coverage may help you get the information you need to make a decision. If you do replace existing coverage, the new policy may contain new suicide and contestable periods. The following would be considered replacement: you stop paying premiums on an existing policy or surrender an existing policy before or shortly after applying to us or you borrow from an existing policy to pay premiums for the insurance for which you are applying. State law may define replacement to include other situations.

### **Insurance Information Practices**

We will rely primarily on information provided by you. We may supplement that information with information from other sources such as medical professionals who have treated you. In some cases, we may ask a consumer reporting agency to collect information and submit an investigative consumer report to us as explained in this Notice under Federal Fair Credit Reporting Notice. You may request to be interviewed in connection with the preparation of this report.

In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization.

You have the right to be told about, and receive copies if you wish, of items of personal information about you that appear in our files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate.

We will send you a more detailed explanation of our information practices if you send us a written request. You may send your request to the Underwriting Manager, Banner Life Insurance Company, 3275 Bennett Creek Avenue, Frederick, MD 21704.

# Information and Underwriting Practices (Including MIB, Inc. Notice and Fair Credit Reporting Act Notice) (cont'd)

### **Federal Fair Credit Reporting Notice**

As part of our underwriting, we may ask that an investigative consumer report be prepared. An independent source known as a consumer reporting agency will prepare the report. The report will typically include information as to your character, general reputation, mode of living, and personal characteristics. The agency may conduct personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted in order to get this information. If you write to us within a reasonable time after you receive this Notice, we will tell you whether or not a report was requested. If a report was requested, we will tell you the name, address, and telephone number of the agency to whom the request was made. Upon request, the agency will furnish information as to the nature and scope of its investigation. If you would like to inspect and to receive a copy of the report, you may do so by contacting the agency.

## MIB, Inc. (Medical Information Bureau) Pre-Notice Disclosure

Information regarding your insurability will be treated as confidential. Banner Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB, Inc. member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, Inc., upon request, will supply each company with the information about you in its file.

Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information in your file. Please contact MIB, Inc. at 866-692-6901 (TTY866-346-3642). If you question the accuracy of information in MIB, Inc.'s file, you may contact MIB, Inc. and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of MIB, Inc.'s information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

Banner Life Insurance Company, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB, Inc. may be obtained on its website at www.mib.com.

# Banner Life Insurance Company

# Individual Life Insurance Application

Part 1

	ction A: Proposed Insured (Yo	u)		
F	First	Middle	Last	2. Sex Male Female
<u> </u>	Maiden	Suffix		2. OCA IVIAIC FEITIAIE
3. [	Date of Birth / /	4. Social Security	/ Number	
5. E	Email Address			
	Primary Residence (If mailing address is different,			
			•	
A	Address			
-	Apt. Number City			State Zip
	Phone numbers Please check box for contact pref	erence 8. Are y	ou Please check	•
Γ	Cell ( ) -		U.S. Citizen	
L				Resident (green card)
[	Home ()		U.S. H1B Visa H	older
[	Work ()		Other (provide de	etails):
	State of Birth (Country if not born i			
10. [	Oriver's License or State ID No.			State of Issue
11. F	Please check one box below that best describes		status	Dotino d
] ]	Paid Employee or self-employed  Homemaker or stay-at-home parent	Student		Retired
	Do you work in any of the following occupations			
120.		Full-time bartender		ker Fire-fighter
	A pilot or member of a flight crew	Stuntperson or circ	us performer	SWAT team member
	Corrections officer in prison team	· Professional sports	person	None
12b.	Do the duties of your occupation require you to	be (please check a	all that apply)?	
	Outside at heights over 50 ft.	Near ex	plosive or nuclea	r materials
	Underground (e.g. mining)	On site	at an oil or gas p	roduction facility
	Underwater (e.g. diving)	Near co	prrosive or toxic m	naterials
	At sea (e.g. on a fishing boat or cargo ship)	In a me	at processing fac	ility
	Using heavy machinery or equipment at high temperatures or high pressure	None		Legal & General

# Section B: Insurance Applied For

1	Amount of Insurance	ce 2. Plan of Insurance	3 Death Benefit	Option (if available with	n Plan)
	\$	2. 1 (4) (7) (1) (4)		th Benefit Increas	•
4.	Additional Benefits	Waiver of Premium		Accidental Deat	
4.	(if available)				
	complete supplemental applications as				
	necessary				
_	NATION CONTRACTOR OF THE CONTR		mount):		
5.		ce being purchased (check one			
	Personal Insura	nce Business Insurance			Staals Dadamatian
_		Keyperson	Buy-Sell Loa	an Collateral S	Stock Redemption
Se	ection C: Ben	eficiary share percentag	e totals must equal 100%	. If necessary, use Re	emarks Section K
1.	Primary Beneficiary	Type: Trust (skip to Sect	ion D, complete Section E)	Estate of the i	nsured (skip to D)
	All lawful childre	en equally Individual	Business	Other Type	
	Unless Beneficiary	is a trust or estate of the Insure	ed, complete the rest of this	section.	
1a.	Primary Beneficiary	(Beneficiaries)			
	,	,			
	First		Middle Last		
	Or Business Name				
			%	( )	-
	Relationship to Pro	posed Insured	% Share	Telephone	
	SSN or		Date of Birth	/ /	
	Tax ID#		Date of Birtin		
	Address				
	Apt. Number	City		State	Zip
1b.					
	First		Middle Last		
	1 1150		Middle Last		
	Or Business Name				
			%	( )	-
	Relationship to Pro	posed Insured	% Share	Telephone	
	SSN or		Date of Birth	, ,	
	Tax ID#		-		
	Address				
		-			
	Apt. Number	City		State	Zip

# Section C: Beneficiary (cont'd)

2a. Contingent Beneficiary (Beneficiaries)

First	Middle Last		
Or Business Name			
	%	( )	-
Relationship to Proposed Insured	% Share	Telephone	
SSN or Tax ID#	Date of Birth	//	
Address			
Apt. Number City		State	Zip
First	Middle Last		
Or Business Name	%	( )	_
Relationship to Proposed Insured	% Share	Telephone	
SSN or Tax ID#	Date of Birth	//	
Address			
Apt. Number City		State	Zip
Section D: Owner  1. Owner is Proposed Insured (Skip to Sec	ction E) Trust (Skip to Se	Othe ection E) Insui	r than Proposed ed or Trust
Or Business Name	%	( )	-
Relationship to Proposed Insured	<sup>76</sup> % Share	(// Telephone	
SSN or Tax ID#	Date of Birth	//	
Address		City	
State Zip Er	mail Address		
	Hall Address		

S	ection E: Trust Information (complete if trust is owner or beneficiary)
1.	Type of Trust?
2.	Testamentary (Trustee as listed in my last will and testament - skip to Section F)  Exact name of trust
	Trust Name
	Current Trustee
	First Middle Last
	Trust Tax ID# Date of Trust / /
	Address
	State Zip Email Address
	Telephone ( ) -
	For multiple Trustees, check one of the following boxes (if no box is checked, the Company will require all signatures)
	A majority may act for all Anyone may act alone All must act unanimously
	Certain Trustees must act jointly (provide names in Remarks Section K)
S	ection F: Premium and Payor
	Payment Method: Electronic Funds Transfer (EFT) Direct Bill
2.	Frequency of Premium Payment
3.	Planned periodic premium for universal life product: (Provide details in Remarks Section K.)
	a. 1st Year Only \$ 2nd Year and Thereafter \$ or
	b. Premium For All Years \$
4.	a. Date to Save Age?
5.	Who will pay the premium? (the individual or legal entity making premium payments and receiving premium notifications, notice of pending lapses, and termination for nonpayment)
	Proposed Insured Owner Other - If Other, complete the information below.
	Or Business Name
	Address City
	State Zip Email Address
	Telephone ()
	Relationship to Proposed Insured

# Section F: Premium and Payor (cont'd)

6.	Designate Secondary Addressee (Optional - elected to receive premium notifications, notice					entity	can be
	First	Middle Last					
	Or Business Name						
	Address						
	Apt. Number City			State		Zip	
	Telephone ()						
Se	ection G: Other Insurance						
1a.	Do you have existing life insurance or annuity employer)?					Yes	No
1b.	If yes, provide information for each policy currend, or changed by the insurance currently be		ance). Indi	cate wh	nich wi	ll be re	eplaced,
	Company	Face Amount	Issue Year	Insur	iness ance?		acing?
		\$		Yes	No	Yes	No
		\$					
		\$					
2.	Including this application, but excluding group your life?	s insurance, what will be the total	amount of	life ins	urance	e cove	rage on
Se	ection H: General Questions						
1.	Have you ever had an application for life, disa postponed, modified, rated or offered with a Section K)	reduced face amount? (If Yes,	provide de			Yes	☐ No
2a.	In the past 10 years have you used any form chewing tobacco, smokeless tobacco, cigarettes?(Please ignore cigar use if fewer the	ars, nicotine gum, patch, vap	ing or ele	ctronic		Yes	No
2b.	If yes, what was the date you last used tobacc	co or nicotine product? Month	Year				
За.	In the last 5 years, have you used marijuana (	cannabis) in any form?				Yes	No
3b.	If yes, do you use: more than once a we	eek once a week	les	s than	once a	a week	
	Date of last use: Month Year						
4.	Will any portion of the initial or future premium financed by any individual(s) or entity(ies) members? (If Yes, provide details in Section K	other than yourself or your	immediate	family	·	Yes	☐ No

# Section H: General Questions (cont'd)

5.	Have you ever been convicted of, or currently charparole or probation?				Yes	☐ No		
6a.	In the last 5 years, have you filed for bankruptcy?		Yes	☐ No				
6b.	If yes, check Chapter Type: 7 11 11	3						
6c.	And, discharge date://							
7.	In the last 8 years, how many times have you been convicted of, or pled guilty or no contest to Driving While Intoxicated (DWI) or Driving Under the Influence (DUI)?							
	Date of last offense: / /							
8a.	In the past 5 years, have you had your driver's licens of, or pled guilty or no contest to a moving violation?				Yes	☐ No		
8b.	(If yes, complete grid below)				_			
	Offense		many during th	I				
	Driver's license suspension or revocation	2 years	3 years	5 years				
	·							
	Moving Violations							
9.	Which, if any, do you engage in or plan to engage in	the next 6 mon	ths? (check all t	hat apply or N	lone)			
	Motor Sports Racing	Skydiving						
	BASE jumping	Scuba diving de	eper than 100ft					
	Hang gliding	Utralight flying						
	(excluding indoor) p	any activity invol assenger or cre lone			irline)			
10.	Do you have a valid pilot's license?				. Yes	No		
11a	<ul> <li>Do you intend to travel outside the U.S. or Canada all that apply)</li> <li>Travel outside the U.S. or Canada (if checked,</li> <li>Change country of residence</li> <li>No</li> </ul>		c.)	ice in the next	t 12 months	s? (check		
11h	How many weeks does the Proposed Insured expe			Canada in the	e next 12 m	onths?		
	weeks							
110	:. What countries do you intend to travel to?							
	Country				how long? in days)	,		

# Section H: Other Insurance (cont'd)

11d	. If Mexico, what city will you be traveling to?		
11e	And, what mode of transportation will be used to get there?  Commerci Other	al Airline Cruise S	Ship
	ection I: Proposed Insured Financial Information What is your annual earned income (include salary, bonus, commissions, etc)?	\$	
2.	What is the total household earned income? \$		
	Complete only if your annual earned income is less than \$20,000 (otherwise ski	p to next section).	
За.	Do you have a spouse or life partner?		Yes No
	If yes, do they have at least the same amount of life insurance (either in force o you as the beneficiary?		Yes No
Se	ection J: Business Financial Information		
	Complete this section if the purpose of the insurance is business insurance.		
1a.	Name of Business		
1b.	Address		
	Apt. Number City	State	Zip
1c.	Website		
	If you prefer your financial professional (accountant, CPA, attorney, etc.) to provide contact information.	ovide business valuati	on information,
	Name of Financial Professional	()_ Telephone	
-	Address		
	Apt. Number City	State	Zip
	Website		
2.	What is the business net income after taxes for the prior tax reporting year? \$		
3.	What is the date the business was established?/		
	In the last 5 years, has the business or its principals filed for bankruptcy or had bad debts?		Yes No

Se	Section J: Business Financial Information (cont'd)						
5.	What type of business?						
6a.	What percentage of the business do you own? % (if 100%, skip to Section K)						
	6b. Are other partner/owners/executives being proportionally insured? (Use Remarks Section K to indicate names, percentage of ownership and amount of coverage for each)						

Section K: Remarks - Use Supplement to Applications if necessary

on

# **Declarations**

I/we have read the application and all statements and answers contained within this application including Part 1 or Part 2, and any statements or supplements thereto, copies of which shall be attached to and made a part of any policy to be issued, are true and complete to the best of my/our knowledge and belief and made to induce Banner Life Insurance Company (the Company) to issue an insurance policy. The statements and answers in the application are the basis for any policy issued by the Company, and no information about me will be considered to have been given to the Company unless it is stated in the application.

I agree to notify the Company of any changes to the statements and answers given in any part of the application before accepting delivery of any policy. No agent, sales representative, or other person has power to:

- (a) accept risk;
- (b) make or modify contracts;
- (c) make, void, waive or change any conditions or provisions of the application, policy or receipt, as applicable;
- (d) waive any Company rights or requirements;
- (e) waive any information the Company requests;
- (f) discharge any contract of insurance; or
- (g) bind the Company by making promises respecting benefits upon any policy to be issued.

I/we understand and agree that no insurance will be in effect unless and until: (i) the policy has been delivered and accepted; (ii) the full first modal premium for the issued policy has been paid while the insured is alive; and (iii) there has been no change in either the health or habits of the proposed insured or any answers to any of the questions in the application.

Changes or corrections made by the Company and noted in the Remarks section above are ratified by the Owner upon acceptance of a contract containing this application with the noted changes or corrections. Any change in plan of insurance, amount, age at issue, gender if applicable, class, or benefits shall require the written consent of the Owner and the Proposed Insured.

**NOTICE:** State insurance law may prohibit the owner of a life insurance policy from entering into any agreement to sell, transfer or assign a life insurance policy prior to the date the policy was issued, or within a period of time specified by state law after the date the policy was issued. You should consult with legal advisors if you have any questions about these matters.

I/ We Acknowledge that: federal law requires sufficient information to identify the parties to the purchase of a policy, and that failure to provide such information could result in the policy not being issued, being delayed, unprocessed transaction requests or policy termination.

I/We agree that: by providing an email address authorizes the Company to communicate by email as well as to deliver our policy and related documents by email subject to eligibility, and that I/We have access to the internet and a valid email address to receive electronic policy delivery.

# Authorization to Obtain and Disclose Information and Information Practices

I/We acknowledge we received a copy of and completed an Authorization to Obtain and Disclose Information along with the Company's Information and Underwriting Practices, including the MIB, Inc Notice and Fair Credit Reporting Notice.

I/We would like to be interviewed if an investigative consumer report will be made (please refer to the Company's Information and Underwriting Practices, for more information on an investigative consumer report).

Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

Signed at

	9		
Proposed Insured		City/State	Date(mm/dd/yy)
	Signed at		on
Signature of Owner (if other than Proposed Insured). If Owner is a firm, trust, or corporation, include signer's title with signature.		City/State	Date(mm/dd/yy)
Print Owner/Officer Name (if applicable)	Signed at	Owner Title	on
	oigned at		OII
Signature of Agent/Broker/Producer		City/State	Date(mm/dd/yy)

# Banner Life Insurance Company

# Individual Life Insurance Application

Part 2

Section A: Medical History		
Name of Proposed Insured	Policy Number (i	f known)
First Middle Las	t	
2. Date of Birth 3. Height	ftin.	
1. Weight lbs.		
a. Has your weight changed by more than 10 lbs. in the past year?	res No	
4b. If yes, amount gained lbs. or amount lost lbs.	and reason:	
Diet and/or exercise Pregnancy/Childbirth Weight los		disease/injury
Other		
5. Primary Physician		
Name of Physician or Facility		
Address		
Apt. Number City	 State	Zip
Telephone ( ) -		,
<u> </u>		
Date last seen    Continue of last full physical   Continue of las		
including blood tests		
6. Physician Last Consulted (if same as Primary Physician, skip to Question	17)	
Name of Physician or Facility		
Address		
Apt. Number City	 State	Zip
Telephone ( ) -		
Date last seen Specialty		
7. Health Insurer Company Name		
. Health mourer company reame		
Name		
	1 1	Legal &
Plan Number Date of	coverage started	General

8a.	sa. How many alcoholic drinks do you consume per week?						
8b.	When you consume alcohol, what is the average number	er of drinks you	have?				
Se	ection B: Family History						
1a.	Have both of your biological parents lived to age 75 or o	older?		Yes No	Unknown		
1b.	b. Has a biological parent ever been diagnosed or treated by a licensed health care professional for coronary artery disease, angina, heart attack or cancer before age 60?						
1c.	c. Has a biological parent ever been diagnosed or treated by a licensed health care professional for polycystic kidney disease, Huntington's disease, sickle cell anemia or FAP (familial adenomatous polyposis)?						
2.	If yes to 1b, complete the table in question 2 below (oth	nerwise skip to d	juestion 3.)				
					ed from listed		
		Age at Onse Mother	t of Condition Father	Mother	ge of death  Father		
	Coronary Artery Disease, Angina, Heart Attack						
	Cancer of the Breast or Ovary						
	Cancer of the Bowel (Colon)						
	Cancer of another site						
	a. Has a biological sibling ever been diagnosed or treated by a licensed health care professional for coronary artery disease, angina, heart attack or cancer before age 60?						
4.	If yes to 3a, complete the table in question 4 below (oth						
		Number of siblings with condition	Youngest age of onset	Second youngest age of onset	If death from condition, youngest age of death		
	Coronary Artery Disease, Angina, Heart Attack						
	Cancer of the Breast or Ovary						
	Cancer of the Bowel (Colon)						
	Cancer of another site						
For plea Hav	Section C: Health History  For each question 1-7, check all the boxes that apply, or the box labeled none. Where the answer is other than none, blease provide details in Section F.  Have you EVER seen a licensed health care professional regarding, or have you EVER been diagnosed or treated for:  Any of the following, check all that apply or none:  Stroke  TIA (Transient Ischemic Attack)  Carotid Artery Disease  Brain Hemorrhage  Diabetes  High Blood Sugar  Disease or Disorder of the Pancreas						
		None					

# Section C: Health History (cont'd)

2.	Heart Disease or Disorder:			
	Angina		Heart Murmur or Valve Problem	
	Heart Attack		Coronary Artery Disease	
	Heart Surgery		Other	
			None	
3.	Cancer or Cancerous condition:			
	Hodgkin's Lymphoma		Non-Hodgkin's Lymphoma	
	Leukemia		Basal Cell Carcinoma	
	Melanoma		Other	
	Tumor		None	
4.	Disorder of your blood or blood vessels:			
	Anemia		DVT (Deep Vein Thrombosis)	
	Clotting Disorder		Blood Clot	
	Surgery to your blood vessels (please		Other	
	ignore non-ulcerative varicose veins)		None	
5.	Neurological conditions:			
	MS (Multiple Sclerosis)		ALS (Amyotrophic Lateral Sclerosis)	
	Parkinson's Disease		Convulsions or Seizures	
	Optic Neuritis		Other	
			None	
6.	Disease or disorder of your intestine, colon or rectu	ım:		
	Crohn's Disease		Ulcerative Colitis	
	Colitis		Duodenitis	
	Spastic Colon		Other	
			None	
7.	Disease or disorder of your liver:			
	Cirrhosis		Fatty Liver	
	Hepatitis		Other	
			None	
	For questions 8-13, have you EVER been: (if yes,	provi	de details in Section F)	
8.	Admitted to a hospital for suicidal thoughts or att condition?	-		No
9.	Diagnosed by a member of the medical pro Immunodeficiency (AIDS virus) or acquired immuno			No
10.	Addicted to alcohol or been advised by a medical you drink due to how much you use?	profe	ssional to reduce the amount of alcohol Yes	No

# Section C: Health History (cont'd)

11.	11. Advised by a physician or member of the medical profession to attend or attended an alcohol support group?  Yes No					
12.	2. A user of narcotics, barbiturates, anabolic steroids, amphetamines, hallucinogens, heroin, crack, cocaine, or habit forming drugs except as prescribed by a licensed health care professional?					
13.	. Addicted to or misused prescription medication?		Yes No			
S	ection D: Health History 5 Years					
	For each question 1-8, check all the boxes that apply, or the box labeled none. Where the answer is other than none, please provide details in Section F.					
	Apart from anything you've already told us about licensed health care professional regarding or have		is application, during the last 5 years have you consulted a been diagnosed or treated for:			
1.	Any of the following, check all that apply or none:					
	High Cholesterol		High or Borderline High Blood Pressure			
	Low Blood Pressure		Palpitations			
	Chest Pain		Irregular Heart Beat			
	Paralysis		Persistent Tingling or Pins and Needles			
	Numbness		None			
2.	Any of the following, check all that apply or none:					
	Growth or Lump		Polyp			
	HPV (Human Papilloma Virus)		Pre-Cancerous Mole			
	···· (raman · spinoma ····as)		None			
2	Any disease or disease of your kidneys blooder or					
٥.	Any disease or disorder of your kidneys, bladder or	pros				
	Cystitis		Sugar in your Urine			
	Blood in your Urine		Protein in your Urine			
	Kidney Stones		Other			
			None			
4.			gallbladder or bowel: (please ignore diarrhea, food poisoning, hospital investigations were advised or completed)			
	Barrett's Esophagus		GERD (Gastroesophageal Reflux Disorder)			
	Celiac Disease		IBS (Irritable Bowel Syndrome)			
	Diverticular Disease		Other			
	Ulcers		None			
5.	Any disease or disorder of your lungs or breathing:					
	Asthma		Sleep Apnea			
	Emphysema		COPD (Chronic Obstructive Pulmonary Disease)			
	Bronchitis		Pulmonary Fibrosis			
	Sarcoidosis		Other			
			None			

# Section D: Health History 5 Years (cont'd) 6. Any Arthritis or Auto-Immune condition: Lupus Ankylosing Spondylitis Osteomyelitis Gout Fibromyalgia Other Rheumatoid Arthritis None 7. Any Mental Illness: Anxiety PTSD (Post-Traumatic Stress Disorder) Schizophrenia Suicidal Thoughts or Actions Anorexia or Bulimia ADHD (Attention Deficit Hyperactivity Disorder) Bipolar Disorder Other Depression None 8. Any Dementia or Memory Loss: Memory Loss Other Alzheimer's Disease None Section E: Health History Other

**Apart from** anything you've already told us about in this application: (if yes, provide details in Section F)

1.	professional?			
2.	Have you been referred to any licensed health care six months?			
3.	Have you been advised by a licensed health care months? (Please ignore consultation for repeat pres			
4.	<ul> <li>During the last 3 months, have you been diagnosed or treated by a member of the medical profession for any of the following: (if yes, provide details in Section F)</li> </ul>			
	Unexplained Bleeding	A cough that's lasted for 3 weeks or more		
	Lump or Growth	A mole or freckle that has bled or changed in appearance		
	Fainting	Vertigo		
	Any other symptom that you intend to see a licensed health care professional about for the first time	None		

Section F: Details



# **Declarations**

I have read the application and all statements and answers contained within this application, including any Part 1 or Part 2, and any statement or supplements thereto, copies of which shall be attached to and made a part of any policy to be issued, are true and complete to the best of my/our knowledge and belief and made to induce Banner Life Insurance Company (the Company) to issue an insurance policy. The statements and answers in the application are the basis for any policy issued by the Company, and no information about me will be considered to have been given to the Company unless it is stated in the application.

I agree to notify the Company of any changes to the statements and answers given in any part of the application before accepting delivery of any policy. No agent, sales representative, or other person has power to:

- (a) accept risk
- (b) make or modify contact;
- (c) make, void, waive or change any conditions or provisions of the application, policy or receipt, as applicable;
- (d) waive any Company rights or requirements;
- (e) waive any information the Company requests;
- (f) discharge any contract of insurance; or
- (g) bind the Company by making promises respecting benefits upon any policy to be issued.

I understand and agree that no insurance will be in effect unless and until: (i) the policy has been delivered and accepted; (ii) the full first modal premium for the issued policy has been paid while the insured is alive; and (iii) there has been no change in either the health or habits of the proposed insured or any answers to any of the questions in the application.

Changes or corrections made by the Company, such as amendments, corrections, or additions, are ratified by the Owner upon acceptance of a contract containing this application with the noted changes or corrections. Any change in plan of insurance, amount, age at issue, gender if applicable, class, or benefits shall require the written consent of the Owner and the Proposed Insured.

Any person who knowingly presents a false statement in an application for insurance may be guilty of a crimin	al
offense and subject to penalties under state law.	

	Signed at		
Proposed Insured		City/State	Date (mm/dd/yy)

ACENTIC DEPORT	Page 12 - LIA	-CA	(11-10
1. Name of Proposed Insured	Date of Birth		
Number of years you have known the primary Proposed Insured	Date of Birth		
3. Who first suggested the purchase of this insurance? ☐ Agent ☐	Owner/Applicant  Proposed Insured  Other		
	Y	es	No
4. Was the application signed after all questions were answered?			
5. Did you personally see the Proposed Insured?			
6. Did anyone sign or assist in the completion of Part 1 or Part 2 of the			
7. Are you aware of any information that would adversely affect any Pilf Yes, please provide details in the Remarks section below, and do			
8. Did you provide the client with the Temporary Life Insurance Applic			
9. Premium Class Quoted			
10. Are there any personal or business companion applications?  If Yes, please provide name and date of birth in the Remarks section			
11. a. To the best of your knowledge, does the policy applied for invitational transfer of the best of your knowledge.			
b. If Yes, has the Proposed Insured replaced other life insurance			
12. Are there any plans to sell or assign this policy to another person or replace a policy that has already been sold to a life settlement com			
13. Will the premium for this policy be loaned or otherwise financed by		ш	ш
or immediate family members of the Proposed Insured?			
If Yes, please identify all parties involved and provide copies of all side agreements and schedules.	financing agreements or promissory notes and all related		
Remarks			
<ul> <li>I certify that:</li> <li>I asked and carefully explained each question to the Proposed Insubeing signed;</li> <li>The answers given in this application and Agent's Report are composed Insured and applicant know that any fraudulent state coverage under the policy;</li> <li>I have given the Notice to Proposed Insured attached to this application of the insurance applied for will or may replace any existing life in required replacement form(s);</li> <li>I have explained to the Proposed Insured that if money is submitted Agreement must be met.</li> <li>If I become aware of a change in the health or habits of the Proposed In I promise to inform the Company of the change and agree to withhold.</li> </ul>	polete and accurate to the best of my knowledge and belief; stement or material misrepresentation in the application may resultation to the Proposed Insured; surance policy or annuity contract, I have completed any and all plant with this application, conditions of the Temporary Insurance Application of the application but before the policy	It in prop licat is de	loss of er state ion and livered
Signature of Licensed Insurance Agent Date			
Delah Massa of About Classifiers	Agent # SSN		
Print Name of Above Signature	Chara of commission		
Print Name of Agency, if different from above	Share of commission		
Signature of Additional Licensed Insurance Agent Date	Phone No. ( )		
Orginatare of Additional Electrock Insulative Agent Date	Agent # SSN		
Print Name for Above Additional Signature			
	Share of commission		
Print Name of Additional Agency, if different from above			

\_\_\_ GA #\_\_\_\_\_ Case Manager \_\_

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**GENERAL AGENT INFORMATION** 

GA name \_\_\_

**Privacy Notice** 

#### **LEGAL & GENERAL AMERICA PRIVACY NOTICE**

## Your privacy is important to us.

Your privacy is important to us. At Legal & General America (Banner Life Insurance Company and William Penn Life Insurance Company of New York), we understand that the information you provide to us or we collect about you is private. This privacy notice is provided to you so that you will understand what Legal & General America does with the personal information we collect about you and the measures we take to protect your privacy.

## Who has access to INSURANCE policy customer information?

The information that we collect about you is used for company purposes only. Our employees, service providers, and independent agents of Legal & General America have access to your information, and are authorized to review it, only for the purposes of carrying out their official duties and responsibilities. Our employees and independent agents are required to keep customer information confidential.

#### Who has access to ANNUITY customer information?

The information that is provided to us is used for company purposes only. Our employees and service providers have access to your information, and are authorized to review it, only for the purposes of carrying out their official duties and responsibilities. Our employees and service providers are required to keep customer information confidential.

## Why does Legal & General America collect and maintain information?

As regulated insurance carriers, the Legal & General America companies are required by state laws and regulations to collect and maintain certain information about our customers. The information we collect also enables us to provide you with services and products that meet your individual needs and to provide you with the high level of customer care that you have come to expect from Legal & General America.

## What type of information does Legal & General America collect and maintain?

We collect and maintain various types of information about our customers. The types of personal information we collect and share depend on the product or service you have with us. This information can include:

- Information that you submit to us, such as your name, address, telephone number, biometric information, and Social Security number.
- Information about your transactions and experiences with us, such as payment history, underwriting, claims, and account balance.
- Information from non-affiliated third parties about your medical, employment and income history; your banking relationships; your assets and liabilities and your driving record.
- Information from consumer reporting agencies such as information about your medical, income, and credit history.
- Information about you that may be derived from your visits to Legal & General America's websites (<u>www.LGAmerica.com</u> and <u>www.LGRA.com</u>) and interactions with our online advertisements, including cookies and IP addresses.

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### Does Legal & General America disclose customer information to, or share customer information with, outsiders?

We may share customer non-public financial information within our Legal & General family of companies. We do not share customer non-public medical information within our Legal & General family of companies unless you expressly consent or as permitted or required by law.

As allowed by law, we may from time to time share non-public personal financial information with a non-affiliated third party that performs services or functions on our behalf. These services or functions may include underwriting, claims processing, billing, policy administration, and marketing of our own products and services; or financial products or services offered pursuant to a joint agreement between us and one or more financial institutions. We do not allow third parties performing services or functions on our behalf to use our customer information for their own marketing purposes.

We do not share information about your creditworthiness or insurability for marketing purposes within the Legal & General family of companies. We may share information about you with consumer reporting agencies, for instance, during the underwriting process.

We handle information about former and prospective customers the same as existing customers. If our privacy policy changes in any material respect, we will notify you of such change as required by law.

### How can you contact Legal & General America if you have privacy questions?

If you have any questions about the privacy of your information, you can contact our Customer Service Department.

## If you have a Banner insurance policy, contact:

Banner Customer Service Call toll-free: 800-638-8428

Fax: 301-294-6960

Hours: 8:00 a.m. - 5:00 p.m. (ET), Monday - Friday

3275 Bennett Creek Avenue Frederick, Maryland 21704

### If you have a Banner retirement annuity, contact:

Retirement Services
Call toll-free: 800-664-6129

Fax: 301-810-4889

Hours: 8:00 a.m. - 6:00 p.m. (ET), Monday - Friday

3275 Bennett Creek Avenue Frederick, Maryland 21704

## If you have a William Penn insurance policy, contact:

William Penn Customer Service Call toll-free: 800-346-4773

Fax: 516-229-3081

Hours: 8:30 a.m. - 4:45 p.m. (ET), Monday - Friday

3275 Bennett Creek Avenue Frederick, Maryland 21704

### If you have a William Penn retirement annuity, contact:

Retirement Services
Call toll-free: 855-914-9123

Fax: 301-810-4889

Hours: 8:00 a.m. - 6:00 p.m. (ET), Monday - Friday

3275 Bennett Creek Avenue Frederick, Maryland 21704

We are in the business of maintaining long-term relationships and we know there is no quicker way to lose trust than to misuse information. We maintain physical, electronic, and procedural safeguards to protect customer information and to comply with federal and state laws. In addition, we review our policies and procedures, monitor our computer networks and test the effectiveness of our security.

### **Legal & General America Companies**

This notice is provided by: Legal & General America, Banner Life Insurance Company, and William Penn Life Insurance Company of New York.

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## Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428 www.LGAmerica.com

# INDIVIDUAL LIFE TEMPORARY INSURANCE APPLICATION AND AGREEMENT (TIAA)

Na	me of Proposed Insured Date of Birth					
bot the <b>ma</b>	otice to Proposed Insured and Owner. Payment of the Amount Remitted may only be made at the same time that oth the Application - Part 1 and this TIAA are completed. If the Insurer does not respond to you within 90 days, notify he Insurer at the above address. Make the Amount Remitted payable to Banner Life Insurance Company. Do not make it payable to the licensed insurance agent or leave the payee blank. We do not accept cash or cash quivalents (money orders, cashiers checks) or "starter" checks.					
TE	MPORARY INSURANCE APPLICATION (Answer all questions.)					
Ins	urer The Insurer is Banner Life Insurance Company.					
	mporary insurance cannot begin and you should make no payment if any question below is answ	ered "Y	es"			
or	left blank.	Yes	No			
1.	Is the Proposed Insured more than 70 years old (age nearest birthday) on the date of this TIAA?					
2.	Does the total amount of insurance on the Proposed Insured's life inforce and/or pending with Banner Life Insurance Company exceed \$1,000,000?					
3.	In the past 90 days, has the Proposed Insured been admitted, or medically advised by a member of the medical profession to be admitted, to a hospital or other licensed health care facility, or had surgery performed or recommended by a member of the medical profession, or been medically advised to have any medical test (excluding an HIV-related test) that was not completed?					
4.	In the past 5 years, has the Proposed Insured been investigated, diagnosed, treated for, or been advised to be investigated or treated by a member of the medical profession for: heart disease; any disorder of the nervous system and brain including stroke or cognitive impairment; cancer; lung, kidney or liver disease; suicide attempt or ideation; alcohol or drug dependence or abuse; or diabetes?					
5.	In the last 30 days, have you been diagnosed with, been treated for, or sought testing or consultation, or do you intend to seek testing or consultation with a member of the medical profession for Coronavirus including COVID-19, or for fever, or cough, or shortness of breath?					
	IS AGREEMENT PROVIDES A LIMITED AMOUNT OF LIFE INSURANCE COVERAGE FOR A LIMITED	OMA C	JNT			

### **TEMPORARY INSURANCE AGREEMENT**

**Agreement.** Subject to the terms of the policy applied for and this TIAA, the Insurer agrees to pay the Limited Amount to the beneficiaries listed in the Application - Part 1 upon receipt of due proof that the Proposed Insured died, except due to suicide, and provided all eligibility requirements and conditions for coverage under this Agreement have been met. The consideration for temporary insurance is the Temporary Insurance Application and payment of an amount equal to the first modal premium for the plan applied for or completion of the payment options form.

**Limited Amount.** The Limited Amount is the lesser of: (1) the amount of insurance applied for in the Application or (2) \$1,000,000 minus the amount of insurance on the Proposed Insured's life with the Insurer under any other inforce policies or applications for insurance now pending or other temporary insurance agreements.

**Start Date.** Temporary insurance equal to the Limited Amount will begin on the Start Date subject to the terms of this TIAA. The Start Date is the Date of this TIAA.

		DUAL LIFE TEMPORARY INSURANCE ON AND AGREEMENT (TIAA) (Continued)
Stop Date - 90 Day Maximum. Temporary insurar will be returned without interest to or for the benedate the Owner withdraws the application for insur the Start Date if the Insurer has not received a proand all medical examinations, tests, x-rays and equidelines; (3) the date the Insurer mails or other approve the requested coverage at a Standard or Flat Extra charge; (4) the date the Insurer mails of has declined or canceled the application; (5) the Owner or their representative; (6) 90 days after the delivery requirements have been completed.	afit of the Owner. The ance or refuses to acceptly completed Apple ectrocardiograms receives provides notice better underwriting class or otherwise provides date the Insurer mail	Stop Date is the <b>earliest</b> of the following: (1) the cept any policy issued or offered; (2) 45 days after ication - Part 2, associated underwriting questions quired by the Insurer as set forth in its published to the Owner or their agent that it was unable to assification which does not include a Table Rating, notice to the Owner or their representative that it is or otherwise provides a premium refund to the
<b>Policy Date.</b> The Policy Date of any policy issue request. The Amount Remitted will be applied to completion of any delivery requirements, the policy	the first modal premiu	ım(s) for the policy. Upon policy delivery, and the
Other Limitations. The Insurer's liability will be insurance application (Part 1, Part 2 or any supple Insurer; or (2) the Proposed Insured dies by suicide	ments thereto) or this	
understand and agree that temporary insurance blank and any collection of premium will not a that submission of an NSF check or a credit of which the Insurer is unable to draft sufficient for maintain coverage under this agreement; understand that, if they are false, temporar completing this TIAA does not guarantee that (6) I understand that the licensed insurance age to collect premium if the Proposed Insured is in Signature of Proposed Insured	ctivate coverage und card, debit card, or Eunds will not constitute (4) the answers given insurance may buthe insurer will issurent is not authorized	der this agreement; (3) I understand and agree Electronic Funds Transfer account number on ute remittance of premium and will not activate ven in this TIAA are true and correct, and I e denied or declined; (5) I understand that e a policy on the Proposed Insured's life; and d to change or waive the terms of this TIAA or e under this Agreement.  Signature of Owner (if other than
		Proposed Insured)
LICENSED INSURANCE AGENT'S STATEMENT	7	
Amount Remitted/Authorized \$	Person Au	thorizing
On the Date of this TIAA, I received the Amount same date as the Application - Part 1. I agree the represent that I have not attempted to do so. I have and Owner. I have left a copy with the Owner.	at I am not authorize	d to change or waive the terms of this TIAA and
Signature of Licensed Insurance Agent		Licensed Insurance Agent Number
ICC20-LIA-TIAA	Page 2	

Date of Birth

Name of Proposed Insured



Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428

# NOTICE AND CONSENT FOR BLOOD TESTING WHICH MAY INCLUDE AIDS VIRUS (HIV) ANTIBODY/ANTIGEN TESTING

	Examiner Address
To determine your insurability, the Insurer named above (the Insurer) has esting and analysis. All tests will be performed by a licensed laborator	
Unless precluded by law, tests may be performed to determine the presence virus (HIV), also known as the AIDS virus. The HIV antibody test that we accepted procedure. The HIV antigen test directly identifies AIDS viral perhich may be performed include determinations of blood cholesterol addisorders, diabetes, and immune disorders.	e perform is actually a series of tests done by a medically particles. These tests are extremely reliable. Other tests
All tests results will be treated confidentially. They will be reported by the reasons in connection with insurance you have or have applied for with the nvolved solely in the underwriting process such as its affiliates, reinsure of the Medical Information Bureau (MIB, Inc.), and if the test results for Hawill report to the MIB, Inc. a generic code which signifies only a non-spereport will be made about it to the MIB, Inc. Other test results may be reganizations described in this paragraph may maintain the test results of test results or even that the tests have been done except as may be	the Insurer, the Insurer may disclose test results to others are, employees, or contractors. If the Insurer is a member IV antibodies/antigens are other than normal, the Insurer cific blood test abnormality. If your HIV test is normal, no eported to the MIB, Inc. in a more specific manner. The in a file or data bank. There will be no other disclosure
f your HIV test results are normal, no routine notification will be sent to insurer will contact you. The Insurer may also contact you if there are oten are significant. The Insurer will ask you for the name of a physician or disclosure and with whom you may wish to discuss the results.	her abnormal test results which, in the Insurer's opinion,
Positive HIV antibody/antigen test results do not mean that you have developing AIDS or AIDS-related conditions. Federal authorities say that be considered infected with the AIDS virus and capable of infecting other.	at persons who are HIV antibody/antigen positive should
Positive HIV antibody or antigen test results or other significant blood nsurance. This means that your application may be declined, that an inchanges may be necessary.	
have read and I understand this Notice of Consent For Blood Testing voluntarily consent to the withdrawal of blood from me by needle, the teas described above.	
understand that I have the right to request and receive a copy of this as the original.	authorization. A photocopy of this form will be as valid
Name and Address of designated Physician:	
Proposed Insured	Date of Birth
Signature of Proposed Insured or Parent/Guardian Date	State of Residence



available in all states.

ICC11ADB-D

# Accelerated Death Benefit Disclosure

Name of Proposed Insured	Policy Number
Receipt of accelerated death benefits may affect eligibility for assistance (Medicaid), Aid to Families with Dependent Child Receipt of accelerated death benefits may be taxable. Prior to a	ren and Supplemental Security Income (SSI).
owners should consult with a personal tax advisor and the apadditional premium or cost of insurance required for the Ac	opropriate social services agency. There is no celerated Death Benefit Rider; instead a lien
is associated with the acceleration and an administrative chaexercise of the benefit. Review your Policy and the Accelerate terms, and conditions. The accelerated death benefit feature	d Death Benefit Rider for complete limitations,

- We will pay an accelerated death benefit, at the Policy Owner's request, if the Policy Owner provides to us evidence acceptable to us that the Insured is living and has a medical condition that is reasonably expected to result in a life expectancy of twelve months or less.
- The maximum accelerated death benefit is the lesser of: (i) \$500,000.00, or (ii) 75% of the policy's primary death benefit as of the date the company approves payment of the accelerated death benefit, less any outstanding loan balance. The accelerated death benefit will be paid in a lump sum.
- The requested accelerated death benefit amount, plus an administrative fee not to exceed \$250, will create a lien against the policy. Interest on the amount of the Policy lien accrues daily and is added to the amount of the Policy lien. The amount payable at the Insured's death is reduced by the amount of the Policy lien.
- Receipt of an accelerated death benefit will: 1) limit availability of partial and full cash surrender values and additional loans, 2) not affect future required premium payments or future cost of insurance rates and values, and 3) not affect the accumulation values, loan balance, or future loan interest charges.
- Continued premium payment is required to keep the Policy in force. Unpaid premiums will be added to the Policy lien. Prior to maturity, the Policy will not terminate unless the lien equals or exceeds the Policy's death benefit proceeds. Upon termination or maturity of the Policy, no further death benefits will be paid and available cash surrender values will be limited.

The sample illustration assumes: (1) \$500,000 death benefit; (2) \$5,000 loan value. Owner requests maximum accelerated death benefit. The maximum accelerated death benefit equals .75 x \$500,000, less outstanding policy loan (\$5,000) = \$370,000. Lien amount = \$370,000 + \$250 administrative fee = \$370,250. This example is illustrative only and not intended to show actual values. Net Death Benefit = Death Benefit less Lien amount less any policy loan (if applicable). The Available Cash Surrender Value is the maximum available for full surrenders, partial surrenders, or loans.

	Immediately Before Acceleration	Immediately After Acceleration Death Benefit Payment of \$370,000
Death Benefit (Gross)	\$500,000	\$500,000
Premium	\$200 per month	\$200 per month
Lien Amount	\$0	\$370,250
Policy Loan	\$5,000	\$5,000
Account Value	\$32,000	\$32,000
Cash Surrender Value	\$30,000	\$30,000
Available Cash Surrender Value	\$25,000	\$0
Net Death Benefit	\$495,000	\$124,750

Note: your policy may not provide for Cash Surrender Values and/or Loans. In such case, the maximum accelerated death benefit is the lesser of: i) 75% of the policy death benefit or ii) \$500,000.

I acknowledge that I have received and read this Disclosure Statement and I understand that only the actual provisions of the Accelerated Death Benefit Rider will control payment of an accelerated death benefit.				
Owner Signature	Date	Agent Signature	Date	



#### Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428

# Important Notice: Replacement of Life Insurance or Annuities

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy or an annuity contract involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, or an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on the back of this form. 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? \_\_\_\_\_ Yes \_\_\_\_\_ No 2. Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? Yes No If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing: INSURER CONTRACT INSURED REPLACED (R) OR OR POLICY # OR ANNUITANT NAME FINANCING (F) Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract.

The existing policy or contract is being replaced because		·
I certify that the responses herein are, to the best of my knowledge, acc	curate:	
Applicant's Signature and Printed Name	Date	

If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are

I do not want this notice read aloud to me. \_\_\_\_\_ (Applicants must initial only if they do not want the notice read aloud.)

making an informed decision.

Producer's Signature and Printed Name

Date

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase make sense.

PREMIUMS: Are they affordable?

Could they change?

You're older - are premiums higher for the proposed new policy?

How long will you have to pay premiums on the new policy? On the old policy?

POLICY VALUES: New policies usually take longer to build cash values and to pay dividends.

Acquisition costs for the old policy may have been paid, you will incur costs for the new one.

What surrender charges do the policies have?

What expense and sales charges will you pay on the new policy?

Does the new policy provide more insurance coverage?

INSURABILITY: If your health has changed since you bought your old policy, the new one could cost you more, or

you could be turned down.

You may need a medical exam for a new policy.

Claims on most new policies for up to the first two years can be denied based on inaccurate

statements.

Suicide limitations may begin anew on the new coverage.

### IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid?

How will the premiums on your existing policy be affected?

Will a loan be deducted from death benefits?

What values from the old policy are being used to pay premiums?

## IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract?

What are the interest rate guarantees for the new contract?

Have you compared the contract charges or other policy expenses?

#### OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:

What are the tax consequences of buying the new policy?

Is this a tax free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax

code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?

# Notice of Right to Return the Policy

30 Day Right to Examine Policy - Please read your policy upon receipt.

You may return your policy to Banner Life or to the life agent through whom you bought it within 30 days from the date you receive the policy. If you return it within the 30-day period, the policy will be void from the beginning. We will refund any premiums paid, including any fees or charges. For variable life policies, the refund will be the cash surrender value provided under the policy plus any fees and charges deducted.



#### Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428

# Sales Material Disclosure Form for Replacement of Life Insurance or Annuities

Policy/Cont	ract Application Number		
Case Numb	er		
Proposed Ir	sured/Annuitant		
	Banner Life Ins	surance Company Representative/Prod	ucer:
		Company preprinted or electronically preser enew life insurance policy or annuity contract	
	<u>Title</u>		
1.			
2.			
3.			
4.			
5.			
	Please attach another	Disclosure Form for any additional sales m	aterial.
☐ No sale	s material other than a sa	les illustration was used in this sale. Check	box if applicable.
Please Rer	nember:		
	of the sales illustration or st be submitted with the a	certification and any individualized or other application.	sales material used in the
•	inal or a copy of all sales left with the applicant.	material used during the sale of the policy of	or contract indicated above
	ically presented sales madelivery of the policy or co	aterial must be provided to the owner in printe ontract.	ed form no later than at the
Prod	ucer Name (print)	Producer Signature	 Date



## Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428

# ELECTRONIC FUNDS TRANSFER PAYMENT OPTIONS

Policy Owner Name	Policy Number (leave blank if policy number not yet assigned)
Proposed Insured's Name	
Authorization	
Banner Life will draft the checking account designated on this for payment is authorized by checking the box below) once the polic	
☐ Check here to authorize Banner Life to draft my checking subsequent premium payments subject to the terms of	
I understand and agree that this authorization is subject to the following	llowing conditions:
or Temporary Insurance Agreement, if issued.  Completion of this form will satisfy the requirement for pure Insurance Application and Agreement.  Use of the selected payment method does not alter any Banner Life will process the selected payment only where the policy for issue and there are no documents requiring accepted and Banner Life has received all of the necess If necessary, refunds of initial premium will be refunded by If the payment method selected is not honored upon present any further attempt to use this payment method.	is effective; coverage is effective only as stated in the application bayment of an amount applied for as required by the Temporary provisions of any policy issued by Banner Life. In one of the following events occur: 1) Banner Life has approved the owner's and/or insured's signature; or 2) the policy has been eary documents requiring the signature of the owner/insured. By Company check.
Temporary Insurance is limited to the lesser of: (1) the amount of the amount of insurance on the Proposed Insured's life with the Ir other temporary insurance agreements.	nsurer under any other applications for insurance now pending or
Bank Account Information for Draft from Checking Account	ints (Checking Accounts Only)
**PLEASE ATTACH A VOID CHECK**	
Name of Financial Institution	
ABA Routing Number Account (routing number typically located on bottom left of check) (must include the control of the c	Number due to the control of t
Please indicate your payment frequency for your premium withdr (If no selection is made, withdrawals will be made monthly)	awals.
☐ Monthly ☐ Quarterly ☐ Semi-Annua	ally
X	Date
X Policy Owner Signature (If other than Bank Account Owner)	Date

# AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION

#### THIS AUTHORIZATION COMPLIES WITH THE HIPAA PRIVACY RULE

THIS AUTHORIZATION COMPLIES WI	THE HIPAA PRIVACT RULE				
Print Name of Proposed Insured / Patient	/ / Date of Birth				
Print Name of Person or Organization Providing Information	_				
AUTHORIZAT	TION				
uthorize any physician, health plan, medical practitioner, medical care provider, psychologist, chiropractor, physical therapist spital, nursing home, mental health facility, rehabilitation or ambulatory care center, medical clinic, laboratory, pharmacy, Pharmacy nefit Manager, treatment facility, insurer, insurance support organization, service provider, Kaiser Permanente, financial institution insumer credit reporting agency, certified public accountants and tax preparers, educational institution, Federal, State, or Local evernmental Agency, including the Social Security Administration, Veterans Administration, or Workers Compensation Board, are thorized medical officer of a United States Government facility, law enforcement agencies, state and local tax agencies, or othe edical or medically related facility, specifically including those persons/organizations listed above, to give or disclose my entire edical record and any other protected health information, or other personal, private, or privileged information concerning me for a past 10 years to Banner Life Insurance Company, its agents, employees, vendors or representatives.					
I authorize the disclosure of any and all records and information regarding diagnosis, testing, treatment, and prognosis of physical or mental condition are to be released, including information on the diagnosis or treatment of Human Immunodeficial Virus (HIV) infection, ARC (Aids-Related Complex) or AIDS, and sexually transmitted diseases; genetic information and genetesting results; and information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobate employment information and history, including job duties, earnings, personnel records, and client lists; information on any insurated coverage and claims filed, including all records and information related to such coverage and claims; credit information, including credit reports and credit applications; other financial information, including pension benefits, finances, tax records, and brecords; business transactions including billing, invoice, and payment records; academic transcripts; law enforcement, cand military records; and information concerning Social Security benefits, or other disability or workers' compensation benefit including monthly benefit amounts, monthly payment amounts, entitlement dates, and information from my Master Benefic Record. Such information shall be referred to herein collectively as "My Information".					
My Information is to be disclosed under this authorization so that <b>Banner Life Insurance Company</b> may: 1) underwrite napplication for coverage, make eligibility, risk rating, and policy issuance determinations; 2) obtain reinsurance; 3) administ claims and determine or fulfill responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct oth legally permissible activities that relate to any coverage I have or have applied for with <b>Banner Life Insurance Company</b> .					
I understand and acknowledge that any agreements I have made to res do not apply to this Authorization and I instruct any physician, health health care provider, or other entity to release and disclose My Informa	h care professional, hospital, clinic, medical facility, other				
This authorization will be valid for two (2) years or a lesser time limit a policy is issued.	s required by applicable law in the jurisdiction in which any				
I understand that I have the right to refuse to sign or to revoke this authorization in writing, at any time, by sending a written request for revocation to the Company at 3275 Bennett Creek Avenue, Frederick, Maryland 21704, Attention: Privacy Official. I understand that a revocation is not effective if any of My Providers have relied on this authorization or to the extent that the Company has taken action in reliance on this Authorization or has a legal right to contest a claim under an insurance policy or to contest the policy itself. I understand that any information that is disclosed pursuant to this authorization may be redisclosed and no longer covered by certain federal rules governing privacy and confidentiality of health information. I understand that if I refuse to sign, alter, or revoke this Authorization the Company may not be able to process my application and it may be a basis for denying my request for coverage, or if coverage has been issued may not be able to make any benefit payments. I understand and acknowledge that I will receive or have received a copy of this authorization.  I understand that My Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this					
authorization.	or payment for health care services in Freitise to Sign (fils				
Signature of Proposed Insured / Patient	Date (required)				

Agent or Witness Signature

Social Security Number of Proposed Insured



#### Banner Life Insurance Company 3275 Bennett Creek Avenue Frederick, Maryland 21704 (800) 638-8428

# TRUST CERTIFICATION

## Section 1 Purpose of this Form

This form is used for situations where a Trust is the owner or the beneficiary of the life insurance policy issued by our Company. The Trustee(s) should complete and execute this form.

Section 2 General Information			
Proposed Insured name			-
Name of Trust	- Toy ID #		
State where created			Tax ID #
If a living Trust, then the Tax ID may be	the same as the grantor s	55N.	
Section 3 Type of Trust (check all boxes	that apply)		
Trust is:  Revocable Trust Irrevocable Trust  AND Trust is:	amentary Trust under the I of death	ast will and testament Date v	t ofvill was executed
☐ Family Trust ☐ Trust		☐ Charity	
☐ Insurance Trust ☐ Emp	loyer Sponsored Trust	☐ Other t	type of Trust
Identification information of the Grantor/Set  Name  Address  Name  Address  Section 5 Beneficiary(ies)	(	City, State, Zip	
Names and relationships of the beneficiaries	s of the Trust:		
Name_	Re	elationship to Proposed	d Insured/Insured
Name		· · · · · · · · · · · · · · · · · · ·	
Name	Re	elationship to Proposed	d Insured/Insured
Section 6 Trustee(s)  For multiple Trustees ONLY, please print the will require all signatures on all policy reque		d check one of the fol	llowing boxes (if no box is checked, the Company
<ul><li>□ A majority may act for all</li><li>□ Anyone may act alone</li></ul>	<ul><li>□ All must act una</li><li>□ Certain trustees</li></ul>	animously must act jointly (prin	t names below)
Trustee #1	Trustee #2		Trustee #3
Note: If the Insurance Producer is a Truste			
☐ Immediate family member or Reason			

### I the undersigned Trustee(s) do hereby certify and affirm the following:

- 1. All information provided on this Certification is accurate and complete.
- 2. The named trust is currently in effect and has not been revoked, modified or amended in any manner that would cause the representations in this Certification to be incorrect.
- 3. I/We acknowledge and agree that the Company is relying exclusively on the representations in this Certification and not upon a review of the trust document, even if the trust document has been or is later provided. The Company is permitted to rely upon the representations in this Certification, unless or until notice of any change, amendment, or revocation is provided in writing and delivered to the Company.
- 4. I/We are duly authorized to act as trustee(s) under the terms of the trust provision and /or applicable law. I/We have the power to exercise all rights associated with ownership of a life insurance policy, including, but not limited to, purchase, surrender, selection of and transfers between variable funding options, withdrawal of funds, taking a loan or other encumberment and assigning the policy.
- 5. Beneficial interests under the Trust can and will only be established for persons who: (i) are related to the Proposed Insured(s) by blood or by law; (ii) have a substantial interest in the life of the Proposed Insured(s) engendered by love and affection; or (iii) hold a lawful and substantial economic interest in the continued life of the Proposed Insured(s).
- 6. If licensed to sell life insurance for the Company the undersigned trustee has reviewed and has abided by the Company's guidelines on producers acting as trustees.
- 7. Each of the undersigned, jointly and severally, individually, and as trustee, indemnifies the Company and agrees to hold the Company harmless against all obligations, demands, losses or liabilities (including attorney's fees) that the Company incurred, suffered, or paid or may incur, suffer or pay in the future because of the Company's reliance on this Certification and/or transactions or actions by the undersigned. By indemnifying the Company, each of the undersigned, jointly and severally, individually, and as trustee, indemnifies the Company's agents, officers, employees. This indemnification shall survive termination of this document or the life insurance policy.
- 8. I/We understand that neither the Company nor its agents are responsible for the estate planning and tax implications of this sale, that they may not give legal or tax advice and that the Company's acceptance of this Certification is not an endorsement of the named trust. I/we have the opportunity to consult with an independent attorney and /or tax advisor, to the extent necessary, before executing this Certification.
- 9. I/We agree to inform the Company in writing of any trust amendments, changes of trustee(s), or other facts and events that would affect or alter this Certification.
- 10. For life insurance policy/policies being applied for, the Proposed insured has been informed or is otherwise aware that a policy is being purchased on his/her life.
- 11. The Trustee(s) may be named as policy owner(s) and have the power to exercise all rights of ownership of a life insurance policy, including, but not limited to, the right to surrender the policy(ies), take a loan or withdrawal, or make changes in the allocation of any invested premium amounts.
- 12. The Trustee(s) may purchase life insurance in the state in which it is applied for and delivered in, apply for the policy, and invest trust funds in the policy(ies).

Signatures		
Print name of Trustee #1		
Address		
Signature	Date	
Print name of Trustee #2		
Address		
Signature	D. I	
Print name of Trustee #3		
Address		
Signature	Date	

Note: If more than three Trustees please provide the Trustee names, addresses, signatures, and dates on an additional sheet of paper and attach that paper to this form.